Membership Benefits

1. **EXPERIENCE** - NWMA membership brings you closer to building good business relationships with some of the industry's most experienced motorcoach travel and tourism people.

2. **NETWORKING** - NWMA offers opportunities for developing strong business relationships through networking meetings with other NWMA members at events as well as communications through the newsletter and website.

3. **PROFESSIONAL ETHICS** - Every Operator member must sign the NWMA Code of Ethics, which says that NWMA members aspire to highest professional standards in the industry treating customers and other members with honesty, integrity, and accuracy; that they will conduct business in such a manner as to promote the industry; and that they will maintain current status for all license, permits, and operating authority required by federal, state, and local government agencies applicable to the industry. Members have the right to display the NWMA logo on company business forms, communications, and advertisements.

4. **MONTHLY E-NEWSLETTER** - Operator members and associate (vendor) members stay current with NWMA's monthly newsletter featuring the latest regulatory news, briefs on important legislative developments, coach industry news, and informative travel and tourism information.

5. **WEBSITE LINK** - Every NWMA member has a web link on the NEW NWMA website making our members easy to find and a valuable resource for the computer savvy customer to find our members. In addition, it creates easy access for communication among members.

6. **ANNUAL ROADEO/DRIVERS COMPETITION** - A great opportunity in the motorcoach industry, the ROADEO brings operator buyers, and Motorcoach industry sellers from all over the United States together for

the purpose of gaining insight into our association. Discounted Membership Registration

7. **OTHER STATE & NATIONAL ASSOCIATIONS -** NWMA maintains a relationship with other National & State motorcoach associations and tourism entities through meetings and regular communications to stay up to date on issues affecting members. NWMA Also maintains membership with Oregon Trucking Association so that our members now have access to their benefits as well!

8. **CONSTANT CONTACT DISCOUNT -** Members receive 20% off a 6-month prepayment or 25% off a 12-month prepayment!

9. **FREE LEGAL COUNSEL -** Members are entitled, to two telephone consultations, or one in-person meeting, with NWMA's General Council Franklin & Prokopik, on a courtesy basis.

10. **ON-LINE INTERACTIVE MEMBERSHIP DIRECTORY**

11. **LEGISLATIVE REPRESENTATION -** With a local office in the DC Metro area NWMA has the capability to make visits on the Hill in DC to address members concerns on the legislative field

12. **ON-LINE ADVERTISING OPPORTUNITIES -** With numerous advertising opportunities supplier members have the capability to connect with NWMA Members and Non-Members when they visit the NWMA Website

13. **CRITICAL MEMBERSHIP ALERTS EBLAST NOTIFICATIONS -** As the NWMA Office receives critical industry alerts we have the capability of delivering them directly to you email inbox for you to review and act as needed.

14. EDUCATIONAL - NWMA hold several in person and virtual educational sessions throughout the year for all of your employees. GoTo our New Website at WWW.NWMOTORCOACH.COM or watch your email for notices as they develop.

15. **DISCOUNTS ON EMPLOYEE HEALTHCARE PROGRAM THROUGH HEALTHY-HALO AN ABA AFFILIATE -** Members both large and small can now offer benefits to them to their full-time, part-time, seasonal, and non-benefit eligible employees with a full spectrum of healthcare solutions, ranging from:
    a. Individual supplemental benefits, such as cancer, critical illness, dental, vision, disability, etc. Employees see these as an important part of a benefits plan with 88% of employees viewing supplemental benefits as part of a comprehensive benefits package.

b. Free, non-insurance benefits including discounts on prescriptions, dental, vision, and more.
c. NWMA Members can provide their employees with free access to a licensed Benefits Advisor that will shop and compare options for them, help them qualify for financial assistance from the government and select the supplemental benefits that make the most sense for their situation.
d. Modern Health Sharing Plans that cost up to 50% less than traditional individual/family health insurance

Both traditional and alternative group medical plans with minimal participation requirements and nominal employer funding.

16. **DISCOUNT PROGRAM WITH BUS ADVISORS FOR CRITICAL PRE-AUDIT CHECK UP -** Bus Advisors has created the ability to manage your safety and compliance departments virtually in their Charlotte office. Part of what they will offer to NWMA Members is a $500.00 credit for a pre-audit checkup when they hire Bus Advisors to do a typical two-day pre-audit checkup. The normal cost of this service is $2000. Check out their webpage at www.BusAdvisors.org

17. **MEMBERSHIP LOYALTY -** NWMA Members consistently buy from other NWMA Member

18. **NWMA'S MEMBER BENEFITS BECAUSE WE ARE A MEMBER OF THE ASSOCIATION**
19. **ADVOCACY -** Most small businesses don't have time to keep track of what's happening in Olympia, and most medium and large businesses look to AWB to help track thousands of business-related bills introduced each session. AWB offers comprehensive advocacy support for all members on the issues that matter most to employers. We serve as *your* voice in Olympia.

20. **AWARDS -** Earn the recognition your company deserves. Each year, AWB shines a spotlight on member companies that demonstrate excellence and model best practices. Our awards program includes prizes for Better Workplaces, Community Service, Environmental Excellence and Manufacturing Excellence.

21. **EVENTS -** AWB hosts a variety of professional development and networking events each year. Our workshops, seminars and conferences attract national speakers and industry experts to help members learn, grow and exchange ideas with peers on topics of industry importance.

22. **HEALTH INSURANCE -** The high cost of health care continues to rate #1 on private employers' lists of concerns. AWB's HealthChoice plan offers a

reliable solution, providing more than 4,500 employers with access to affordable, high quality health insurance.

23. **NEWS & INFORMATION -** From our award-winning magazine, Washington Business, to our blog (Olympia Business Watch), e-newsletter (Fast Facts) and social media channels, AWB offers you many ways to get connected and stay informed about what's happening in Olympia and the world around you.

24. **WORKERS' COMP INSURANCE -** AWB's CompWise Retro Program provides employers with valuable tools for maintaining a safe workplace and running a successful business. Our industrial insurance program returns 100 percent of its refunds to enrolled employers.